

## Solutions Consultant

### Evolve IP

Today, the office is no longer a physical workplace: it is a collection of people working together from different locations. We work with IT professionals to bring businesses' essential productivity and communications tools together into a single, secure, cloud-based solution.

EvolveIP pride themselves in being at the forefront of UCaaS and CCaaS solutions. Taking the best of breed Broadsoft platform and pairing with the industry leading solutions like Webex and Microsoft teams. We work with our partner network to deliver the best solutions for their customers.

### Position

Solution Consultant at Evolve IP is a dynamic role that provides support to both sales and operational teams. Core to this role is strengthening the sales team and partners in the pursuit of new business, this could take the form of delivering great product demos or working through customer requirements. The role is at the forefront of the technology, the solutions team are responsible for both testing and demonstrating new and existing technology. It is a customer facing role and interpersonal skills are key as well as a love of the technology.

### Requirements

- Experience working in the technology sector, specifically with telephony, networking and collaboration.
- Strong affinity with telephony and technology.
- Excellent verbal and written communication skills.
- Ability to multi-task in high paced environment.
- Ability to work directly with internal staff in a professional consultative manner.
- Ability to travel domestically and internationally, passport and driving license required.

### Values

You will become an important link in our products and services. In order to connect as best as possible with the company and our colleagues, we have a few boxes you can check:

- You are satisfied when the partner is.
- You communicate briefly and concisely.
- You think in solutions and innovation.

### Our offer

Now it is time for you to judge whether these conditions suit your wishes.

- A good salary, with an additional commission plan.
- Participation in the collective pension plan.
- Life Assurance
- Private Health Insurance
- Hybrid working and flexible working hours as standard.

Ellen will be happy to tell you the other employment conditions in a personal conversation. Just email Ellen your questions via [Ellen.Hoks@evolveip.eu](mailto:Ellen.Hoks@evolveip.eu) or send your CV & motivational letter. Before you know it, you will be having a coffee in our cozy office in Cardiff.