

Lord of the Desktop: The Quest For VDI

Alone in a dark IT tower you hear the cries of your people. The cubeworkers are desperate for mobility and better productivity. Meanwhile the Land's lord and master is driving you hard for savings and efficiency.

Then, one night in a brilliant dream you envision virtualization, a path to hope (and a likely promotion) ... a path that takes your company to VDI.



1 How many users do you need to support?

<20

> 20

Less than 20 users. Sir Knight your journey has come to a quick end - VDI is overkill and the economics likely don't make sense. VDI requires some technical resources be on staff.

Very good! You're kingdom is a great candidate for hosted VDI!

2 What is your preferred buying model?

OPEX

CAPEX & OPEX

You look surprised... but as the mystics have foreseen, today you can buy VDI as a service!

Please reconsider Sir Knight! You started on this quest to save your castle some gold. If you bring back a premise-based solution you must alert your king of the hidden costs or you might find yourself on the rack.

3 Do your cubeworkers have a high need for mobility?

No

Yes

In the future cubeworkers will travel far and wide and BYOD will change how they interact with your castle. You can also extend the life of their existing tools. Please move on as hosted VDI may be the right option for you.

Huzzah! Hosted VDI offers device-agnostic access from any land! Plus you'll keep maximum control of your intellectual assets.

4 What level of IT resources do you have access to?

IT Resources Available

IT Resources Not Available

Onward! While VDI requires technical resources it will also free your warriors from day-to-day IT drudgery and allow them to battle for real progress.

I'm afraid your king will need a new subject in his court. VDI requires some technical know-how and the jester won't suffice.

5 Does your organization need to maintain control of data security and access policies?

Yes

No

Your castle walls are unprotected, but an outsourced DaaS is right for you?

Archers at the ready! Hosted VDI will give maximum granular control of data security, access policies and permissions.

6 Are Business Continuity and Disaster Avoidance critical to your Kingdom?

Yes

No

Whether you deploy VDI on-premise or in the cloud, your kingdom will realize a greater level of survivability no matter what the attack. With a cloud offering however, the services are built in - eliminating DIY costs.

Knight you've been hoodwinked! Save your data!

7 Do you want the flexibility to bring your own software licensing?

No

Yes

With hosted VDI, you have the flexibility to bring your own licenses. But beware - some cloud-based offerings only allow you to use their subscription licensing.

Premise VDI is not the right solution, as it requires your own licenses. Continue down the path of a cloud-based solution.

8 Do you have power users that can impact others' performance?

Yes

No

With hosted VDI, you can assign dedicated resources to specific types of users and guarantee their level of performance.

You have no power users in your castle? Quickly, INVADE!!! All kidding aside, many DaaS solutions utilize shared resources where a single user can impact the rest of the organization. Tread carefully.

9 Does your castle need the flexibility to host and integrate a line of business applications?

Yes

No

Your king's court will rejoice! Hosted VDI allows you the flexibility of integrating many types of applications.

As your castle grows so will its dependencies on integrated data and business intelligence, this may be a future need.

10 Do you need to run apps on OSes other than Windows?

Yes

No

When you deploy hosted VDI powered by VMware, you gain ubiquitous OS support. Be sure to challenge your provider directly about this as many premise and cloud-based solutions restrict the apps they can run and properly support.

A variety of hosted and on-premise solutions will work for you today. BUT look deep into your crystal ball - you will likely need this in the future.

11 Do you have legacy apps that cannot be virtualized and need to co-exist?

Yes

No

Like most adventurers seeking VDI most have some specific requirements. Premise or hosted VDI has flexibility for physical and virtual environments to co-exist.

Huzzah! You're out of the physical hardware game. You're a great candidate for cloud sourcing!

12 The final hurdle: Gaining alignment with internal stakeholders

After completing all 11 tests the knight is ready for his final challenge - gaining alignment in the castle and his king's court. Arm yourself with case studies, white papers and more details with a hosted VDI provider.

Do you want to become a Lord of the Virtual Desktop?



Give your kingdom the right tools to improve their mobility, productivity and performance while reducing costs and making your IT Knights more efficient.

Read more here:
www.evolveip.net/vdi

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